

ABSTRACT OF DISCLOSURE

The present invention is directed to methods and systems for managing a hospitality organization having geographically distributed business entities each providing one or more respective, revenue generating facilities such as hotel rooms, banquet facilities and the like. Arrangements with respect to use of the facilities provided by the business entities are made via one or more of a plurality of channels. In an embodiment of the invention, a method includes the steps of maintaining a centralized inventory system for the business entities and the respective facilities associated with the business entities, receiving via at least one of the plurality of channels a request for a pricing proposal associated with at least one of the facilities of at least one of the business entities, and, in response to the request for the pricing proposal associated with the at least one facility, generating a quote based on data residing in the centralized inventory system and transmitting the quote, via at least one of the plurality of channels, in response to the request for the pricing proposal.